

Overview

BlueRecruit is a software platform that accelerates & simplifies the hiring of skilled tradespeople for blue-collar jobs. In only 5 minutes, you can login and search for Job Seekers that have the exact skills and certifications your job requires. BlueRecruit has completely eliminated the need for you to write job posts or dig through endless resumes. Instead, you simply select the skills you need from their database of over 19,000 skills and certifications in 16 different skilled trades industries.

Their customers have realized an average savings of 74% in hiring costs while connecting with 3x more Job Seekers than the industry standard. On average, 83% of their customers connect with a Job Seeker the day they join BlueRecruit.

The BlueRecruit Difference

Posting jobs to endless job boards and hoping candidates find it is time consuming and expensive. BlueRecruit has simplified the process. Online job posts often overlook outstanding talent due to an antiquated resume model. Instead, with BlueRecruit you're able to accelerate the time to vet/select/interview candidates.

Common Questions

- **1. Can I search more than 1 job?** Yes, you can search as many jobs and locations as you need. You can even save searches and you will be notified when new Job Seekers meeting your needs become available.
- 2. Is there a monthly fee? No, BlueRecruit is not a subscription, you only pay for the credits and those credits are good for 12 months. This allows you to hire throughout the year whenever you need great talent.
- 3. Where do these Job Seekers come from? All BlueRecruit Job Seekers have created a BlueRecruit profile. BlueRecruit uses a wide variety of marketing tools and is partnered with over 600 trade schools and workforce development programs to ensure a steady supply of trained talent.
- 4. What if I don't hire the Job Seeker? BlueRecruit only deducts your Credits when a Job Seeker accepts your Connection Request; thus, you have positive two-way communication. If the Job seeker declines your request, ignores it, or maybe they already work for you no harm no foul, your Credits are returned to your account and you can connect with another individuals. BlueRecruit does not guarantee a hire, but gone are the days of wasting money just to get a resume for a candidate you'll never even speak with.



- 5. I heard about free hires on BlueRecruit? If you hire a Veteran or a graduate from one of BlueRecruit's partnered trade schools, then the Credits for that Job Seeker are reimbursed to your account once you complete the Employment Verification.
- 6. **Is there a free trial?** It is free of charge to create an account, run searches, and view active Job Seekers. Credits must then be purchased if you wish to connect with a Job Seeker(s).
- 7. **How old is the Job Seeker database?** BlueRecruit Job Seekers are actively looking for employment. While you may see fewer Job Seekers than with one of the huge job boards, these Job Seekers are engaged and actively seeking work.
- 8. Why am I seeing Job Seekers outside of my area? Over 50% of BlueRecruit Job Seekers are open to relocating for the right opportunity. Also, as many of BlueRecruit's Job Seekers are Veterans and/or Trade School graduates, you will often see Job Seekers that are relocating form their current locations. Any Job Seeker that appears in your search results is open to either relocating to your location and/or commuting.
- 9. **My job has a very specific requirement; how can I verify the Job Seeker fits?** When you send a Job Seeker a Connection Request, you can include this information. We suggest a short message as most Job seekers view the message as a text. This message is sent to the Job Seeker via the BlueRecruit app, email, and most importantly as a text message.

Pricing

You can purchase as few or as many credits as they need. Credits begin at \$20 each; however, **AISC members receive an automatic 10% discount**. Credits are only deducted after a Job Seeker accepts your interview request. You can then chat and conduct video interviews with your connections straight from your account.

You can add as many team members to your account as you need (ie Recruiters, Hiring Managers, etc), and as many locations as your organization has at no additional costs. BlueRecruit does not charge for user licenses.

Need more information? Please email them at: **contact@bluerecruit.us** for a product demonstration and/or to discuss a custom package that works for your talent needs and budget.