

NASCC: THE STEEL CONFERENCE

incorporating the World Steel Bridge Symposium and
the SSRC Annual Stability Conference

St. Louis, Missouri | April 3–5, 2019



Exhibitor Prospectus

America's Center Convention Complex

www.aisc.org/nascc



cisc icca
imca

Conference Overview

NASCC: The Steel Conference is an easy and affordable way to reach your target customer. As an exhibitor, you can count on The Steel Conference to deliver more than 4,500 industry professionals—more than any other industry event of its kind.

The Steel Conference exhibit hall is your chance to personally interact with the key decision-makers in the structural steel industry. When it comes to steel design and construction, these key industry players come to find out what's new, who's got it, and how it can work for them.

Don't be left out. Join other top suppliers and manufacturers in reaching these key industry leaders. Attendees are seeking to maintain a competitive edge for the future—information they can only get at NASCC: The Steel Conference.

Exhibitor Benefits

- Exposure to more than 4,500 NASCC attendees
- Sponsorship opportunities
- Advertising opportunities
- Exhibitor workshop opportunities
- Listing on the conference website (www.aisc.org/nascc) and link to your company's website
- Listing in advance program (if booth is secured by mid-November)
- Listing in final program (if booth is secured by mid-February)
- Listing and company description in the *Modern Steel Construction* show issue (if booth is secured by January 1, 2019)
- Listing and company description in NASCC mobile app
- Three complimentary full exhibitor registrations for the first 100 sq. ft of booth space and one complimentary full exhibitor registration for each additional 100 sq. ft of booth space (includes admittance to Welcome Lunch, boxed lunch in exhibit hall on Thursday and Friday and access to all technical sessions except short courses)
- Discounted full exhibitor registrations for additional booth personnel
- Complimentary exhibit hall passes for special guests/customers
- Pre- and post-conference list of attendees with email and mailing addresses (Pre-conference lists are sent approximately 30 days prior to show and two weeks prior to show; post-conference lists are sent approximately 45 days following the show.)
- Priority booth selection for next year's show

250+
exhibitors

80%
of exhibitors are
repeat exhibitors

attendees hail
from 46
countries

As a first time exhibitor, this show greatly exceeded my expectations. Excellent leads with great potentials.

—Lapeyre Stair

Exhibitor Service Manual

A comprehensive Exhibitor Service Manual will be emailed to all paid exhibitors in January 2019. This manual will include information on show rules and regulations, exhibit installation and dismantling, utilities and all appropriate forms.

Attendance Demographics

based on post-registration figures from 2017



Structural/
Civil
Engineer



Fabricator



Steel Product
Manufacturer



Educator/
Student



Mill/
Service
Center



Detailer



Erector

General
Contractor/
Owner



Architect



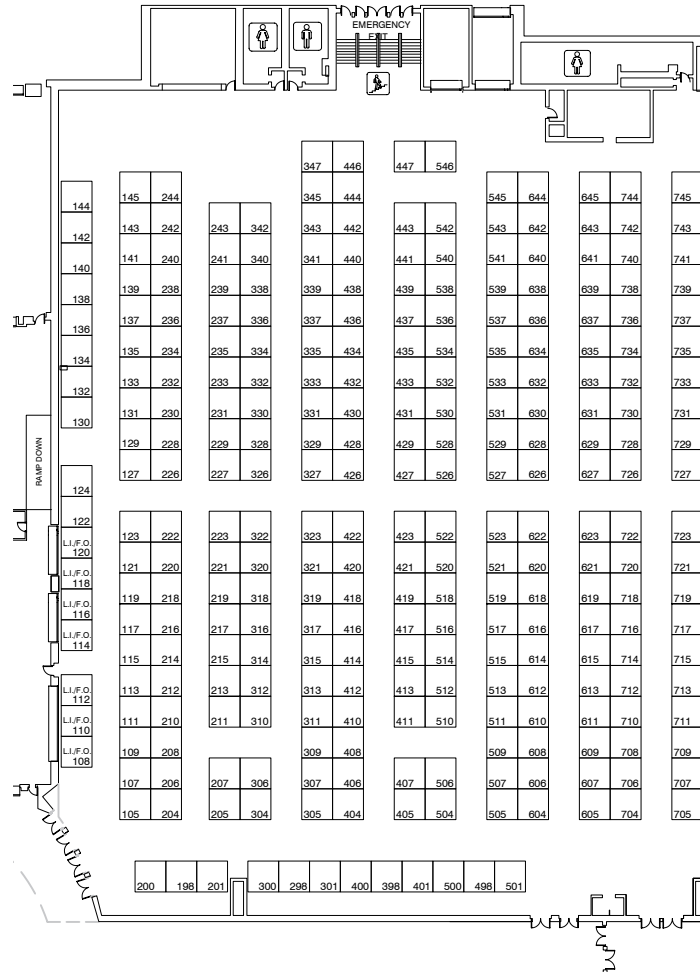
Other/
Not Indicated



About the Exhibit Hall

Halls 1, 2, 3 and 4 – Level 1

America's Center Convention Complex



Membership Discount

AISC Full and Associate Members receive a 25% discount on booth rates. For membership information, contact Carly Hurd: 312.670.5442 | hurd@aisc.org

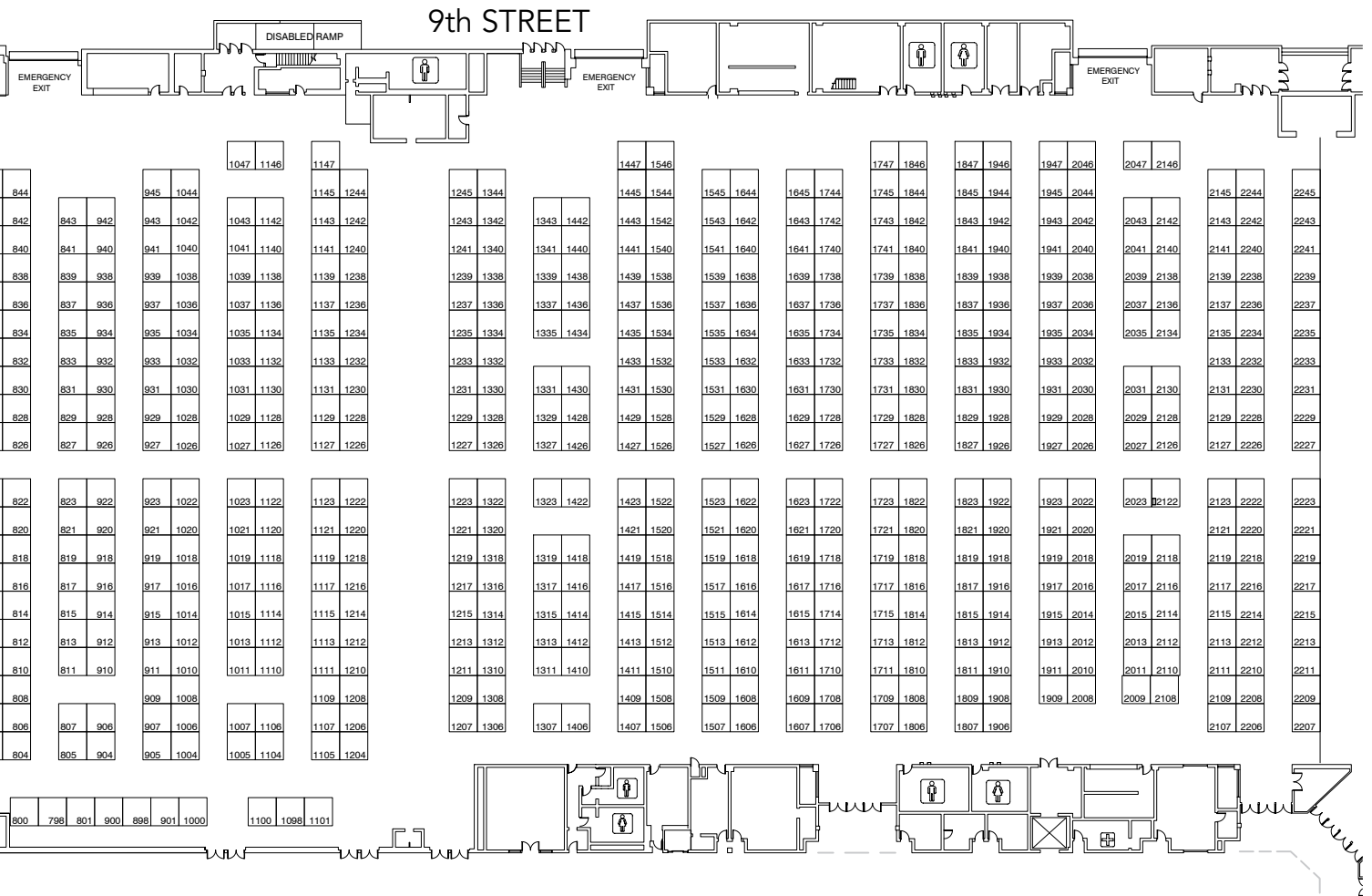
Standard Booth Equipment

Each standard (in line) booth includes:

- 8-ft-high back drape
- 3-ft-high side drapes
- A company identification sign (7 in. x 44 in.) will include the company name and booth number

Exhibitors are required to, and are responsible for, carpeting their entire booth space.

70,000+ net sq. ft of exhibit booth space



Rental Rates

AISC Members*		Non-Members	
On-site	After 4.13.18	Onsite	After 4.13.18
Regular Rate		Regular Rate	
\$17.75	\$18.50	\$23.75	\$24.75
Bulk Rate (8+ booths)		Bulk Rate (8+ booths)	
\$13.75	\$14.50	\$19.00	\$20.00

*AISC Full and Associate members qualify.

- Prices listed are per sq. ft and U.S. \$.
- There is a \$100 charge for each exposed corner.
- To reserve space prior to 11.30.2018, a non-refundable deposit equal to 25% of exhibit space's total cost is due with the contract and the remaining balance is due by 11.30.2018.
- To reserve space after 11.30.2018, 100% payment is due with the contract.

The Steel Conference is the premiere exhibition for heavy steel fabrication. It is a must to attend for suppliers to this industry.

—Pacific Press Technologies

- Abrasive and Fastening Solutions Inc.
 Acrow Bridge
 Acument Global Technologies
 Advance Tools LLC
 Advanced Fabricating Machinery
 AFF Design Services LLC
 AGT Robotics
 Ajan Elektronik Servis San.
 Ve Tic. Ltd. Sti.
 AKYAPAK USA
 Alliance for American
 Manufacturing
 Allied Machine & Engineering
 American Galvanizers Association
 American Institute of Steel
 Construction (AISC)
 American Punch Company
 American Welding Society
 Anatomic Iron Steel Detailing
 Applied Bolting Technology, Inc.
 ArcelorMittal International
 Armatherm
 ASTM International
 Atema Inc.
 Atlas Tube, A Division of
 Zekelman Industries
 Autodesk, Inc.
 Automated Layout Technology LLC
 AVEVA Inc.
 AZZ Metal Coatings
 Baco Enterprises Inc.
 BDS VirCon
 Behringer Saws, Inc.
 BendTec, Inc.
 Bentley Systems, Incorporated
 Birmingham Fastener
 Birmingham Rail & Locomotive
 Blair Corporation
 BLM GROUP USA
 Bluearc Stud Welding
 Bluebeam Inc.
 Bridge Grid Flooring
 Manufacturers Assoc. (BGFMA)
 Brown Consulting Services, Inc.
 Buckner Companies
 Bull Moose Tube Company
 Burnco Mfg Inc. – Prodevco
 Robotic Solutions
 CADeploy, Inc.
 CAMBCO, Inc.
 Canam Buildings
 Cast Connex Corporation
 C-BEAMS
 Cerbaco Ltd.
 Chicago Clamp Company
 Chicago Metal Rolled Products
 Cleveland City Forge
 Cleveland Punch & Die Co.
 CloudCalc, Inc.
 Color Works Painting, Inc.
 Combilift USA
 COMEQ, Inc.
 ComSlab
 Controlled Automation, Inc.
 CoreBrace, LLC
 CWB Group
 DACS, Inc.
 Daito Seiki Co., LTD
 Danny's Construction Company, LLC
 Davi, Inc.
 Delta Structural Steel
 Services Group
- Descon Plus
 DFW Grating
 DGS Technical Services, Inc.
 Dlubal Software, Inc.
 DOWCO Consultants Ltd.
 Eastern Pneumatics & Hydraulics,
 Inc./McCann Equipment Ltd.
 EDSCO Fasteners
 Empowering Technologies
 Engineering Ministries Intl.
 Ercolina – CML USA, Inc.
 ESAB Welding & Cutting
 Esskay Design and Structures Pvt. Ltd.
 Exact Detailing
 Fabreeka International, Inc.
 Fabricators & Manufacturers
 Association, International
 FabSuite – Steel
 Management Software
 FARO Technologies Inc.
 Ficep Corporation
 FlexArm Inc.
 Freedom Tools LLC
 G & J Hall Tools
 G.W.Y., Inc.
 Gantrex, Inc.
 Gerard Daniel Worldwide
 GERB Vibration Control Systems
 Gerdau
 Girder-Slab Technologies, LLC
 Giza
 Graitec
 Grating Fasteners
 Greenbrook Engineering Services
 GRM Custom Products
 Hammett Technologies, LLC
 HARSCO IKG
 Haselton Baker Risk Group, LLC
 Haydon Bolts, Inc.
 Hercules Bolt Company
 HEXAGON PPM
 High Steel Structures LLC
 Hilti Inc.
 HI-Q Design & Detailing Pvt. Ltd.
 Holloway Steel Services
 HRV Conformance Verification
 Associates, Inc.
 Hutchinson Industries, Inc.
 Hypertherm Inc.
 IDEA StatiCa
 ImageTek Mfg / ImageTek Labels
 Independence Tube Corporation
 Indiana Anchor Bolt
 Infasco / Ifastgroupe
 InfoSight Corporation
 Infra-Metals Co.
 Inovatech Engineering
 Integrous Steel
 Software Solutions
 International Design Services, Inc.
 Ironworker Management
 Progressive Action Cooperative
 Trust (IMPACT)
 ITT Enidine
 J. B. Long, Inc.
 JLG Industries, Inc.
 Kinetic Cutting Systems, Inc.
 Kobelco Welding of America, Inc.
 Kottler Metal Products, Inc.
 Kranendonk Production Systems BV
 KTA-Tator
 LAP Laser LLC
- Lapeyre Stair
 LARSA, Inc.
 LeJeune Bolt Company
 Lincoln Electric Company
 Lindapter
 Linders Specialty Company, Inc.
 LNA Solutions
 Lohr Structural Fasteners, Inc.
 LS Industries
 LTC, Inc.
 LUSAS
 Marubeni-Itochu Steel America,
 Inc. (MISA)
 Max Weiss Co., LLC
 McLaren Engineering Group
 MDX Software
 Metabo USA
 Metals USA
 Meyer Borgman Johnson
 Mid-Atlantic Steel
 Fabricators Association
 Midwest Structural Products, LLC
Modern Steel Construction
 magazine
 MOLD-TEK Technologies Inc.
 NASCC Exhibit Sales
 National Institute of Steel
 Detailing, Inc.
 National Steel Bridge Alliance
 NCERCAMP at The University
 of Akron
 Nelson Stud Welding
 New Millennium Building Systems
 Nippon Steel & Sumikin Bolten
 Corporation (NSSB)
 Nitto Kohki U.S.A., Inc.
 Nucor – Corporation
 Nucor – Fastener Division
 Nucor – Plate Mill Group
 Nucor – Verco Decking, Inc.
 Nucor – Vulcraft Group
 Nucor – Yamato Steel Company
 Nucor Grating
 Ocean Machinery, Inc.
 Ohio Gratings, Inc.
 Ovation Services LLC
 P2 Programs
 Pacific Press Technologies
 Pacific Stair Corporation
 Pan Gulf Technologies Pvt. Ltd.
 Pannier Corporation
 Paramount Roll and Forming, Inc.
 Peddinghaus Corporation
 Peikko USA Inc.
 Piereseach
 PPG Protective &
 Marine Coatings
 Primo Automation Systems
 Profile Cutting Systems USA Inc.
 PythonX, A Lincoln
 Electric Company
 Qnect LLC
 QuickFrames USA
 R.J. Watson, Inc.
 Radley Corporation
 Ringers Gloves
 RISA
 Ronstan Tensile Architecture
 Royal Coatings, Inc.
 SANRIA
 SDS/2
 SE University by SE Solutions, LLC
- S-Frame Software
 Shangdong Hanpu Machinery
 Industrial Co., LTD
 Sherwin-Williams Protective
 and Marine
 Shop Data Systems, Inc.
 Short Span Steel Bridge Alliance
 SidePlate Systems, Inc.
 Simpson Strong-Tie Co.
 Simsona Corporation
 Skidmore-Wilhelm
 SKM Industries, Inc.
 SkyCiv Engineering
 SlipNOT Metal Safety Flooring
 Soitaab USA Inc
 SSPC: The Society for
 Protective Coatings
 St. Louis Screw & Bolt
 Stainless Structurals America
 Steel Deck Institute
 Steel Dynamics Structural and
 Rail Division
 Steel Erectors Association
 of America
 Steel Founders Society of America
 Steel Joist Institute
 Steel Projects Corp.
 Steel Recycling Institute
 Steel Studio, Inc.
 Steel Tube Institute
 Steelmax Tools LLC
 Strand7 Pty. Ltd.
 Structural Engineering Institute
 of ASCE
 Structural Stability
 Research Council
 STRUMIS LLC
 Taylor Devices, Inc.
 Techflow Inc.
 Tectonix Steel, Inc.
 Tennessee Galvanizing
 Thermion
 Tnemec Company, Inc.
 Torchmate, A Lincoln
 Electric Company
 Totten Tubes, Inc.
 Triad Metals International
 Trilogy Machinery, Inc.
 Trimble
 Triple S Steel Holdings
 TritonTek
 TurnaSure, LLC
 Tuttle Railing – A Dant
 Clayton Division
 TUV Rheinland Industrial
 Solutions, Inc.
 Unibor
 United Rentals, Inc.
 V&S Galvanizing
 Valmont Coatings
 Valmont Industries, Inc.
 VERNON Tool, A Lincoln
 Electric Company
 VET Dessin Steel Detailing
 Viking Blast & Wash Systems
 Voortman Steel Group
 Voss Engineering, Inc.
 Welder Training &
 Testing Institute
 Wurth House of Threads
 Z Modular

The Steel Conference continues to impress me in terms of the people I get to meet and the friendliness of the organizers. Exhibitors are taken care of better than any other trade show we're a part of.

—CAMBCO, Inc.

Tentative Schedule

Monday Exhibit Hall Load-in BY APPOINTMENT (heavy machinery ONLY)	April 2	Wednesday Exhibit Hall Load-in 6:00 a.m. – 10:00 a.m. EXHIBIT HALL OPEN noon – 7:00 p.m. Welcome Reception Sessions 8:00 a.m. – 6:00 p.m.	April 4	Friday EXHIBIT HALL OPEN 9:00 a.m. – 1:00 p.m. Coffee Break in Hall Exhibit Hall Tear Down 1:00 p.m. – 10:00 p.m. Sessions 8:00 a.m. – 1:30 p.m.
	April 1	April 3	April 5	
	Tuesday Exhibit Hall Load-in 7:00 a.m. – 5:00 p.m. Optional Short Courses 8:00 a.m. – noon		Thursday EXHIBIT HALL OPEN 9:30 a.m. – 5:30 p.m. Coffee Break and Lunch in Hall Conference Dinner (off site) 7:00 p.m. – 10:00 p.m. Sessions 8:00 a.m. – 5:30 p.m.	

Contact

Exhibit Information

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renae@gurthetmedia.com

Sponsorship Information

Elizabeth Purdy, CMP
Director of Meetings and Conferences:
312.670.5438 | purdy@aisc.org
Sponsorship packages can be individualized to fit your company's needs.

Future NASCC Dates

Atlanta

April 22–24, 2020
Georgia World Congress Center

Louisville

April 14–16, 2021
Kentucky International Convention Center

Denver

March 23–25, 2022
Colorado Convention Center



Smarter. Stronger. Steel.

American Institute of Steel Construction
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