

2005 Listing of Structural Steel Detailers

The following is a listing of structural steel detailing firms. Information was obtained by contacting AISC and NISD member detailers, participants in last year's list, and members of the Steel-Link list serve. Participants completed an online form on AISC's web site. AISC members are highlighted in red.

Geographic Distribution

More than 400 firms responded to this year's survey. California and Texas had the largest number of respondents, with at least 30 detailing firms each. Together they accounted for more than 13% of the total respondents. Florida, Pennsylvania, and Tennessee closely followed, each accounting for more than 3% of the total, with respondents in the high teens and low twenties. Alabama, Arizona, Illinois, Missouri, New York, Ohio, British Columbia, Canada, and Ontario, Canada each held at least 3% of the respondents, together accounting for almost a quarter of the total surveyed detailers. Canada was the most highly represented country outside the United States, with 40 responding detailers-nearly 10% of the total.

Slightly more than 80% of surveyed firms said the majority of their staff work in the United States. More than 6% of detailers had staff outside North America, including Australia, Chile, Ecuador, India, Israel, New Zealand, the Philippines, Singapore, and South Korea.

Nearly half of the respondents had detailed projects outside the United States, Mexico, or Canada. Roughly 80% of the surveyed firms reported that they had experience in detailing metric projects.

Firm Sizes and Skill

As in recent years, most respondents were small detailing firms, with a median number of four detailers per firm. Like last year, the majority of surveyed firms were established businesses, with a median of ten years in operation.

Specialized Detailing Experience

Almost 90% of surveyed detailers said they have specialized detailing experience. More than 85% reported experience with stairs and railings, slightly more than 80% had experience in specialized industrial detailing, and slightly less than 80% had experience with hipped roofs and valleys. Just over 20% of respondents had detailed highway or railroad bridges, while slightly under 20% had experience detailing transmission towers.

Software and Technology

Every respondent reported the use of at least some CAD software for detailing. More than 85% of responding firms said all of their employees use CAD software on a regular basis-a greater than 10% increase from last year. More than 40% said their detailing firm has a web site.

As in previous years, AutoCAD was by far the most popular software pack-

age, as indicated by more than 80% of respondents. Design Data's SDS/2 is used by 25% of surveyed detailers, while Tekla, Inc.'s Xsteel is used by 21%. Ten% of respondents reported use of SSDCP software. Roughly 10% of detailers said they use custom or proprietary software packages.

More than one quarter of respondents said they have experience with Electronic Data Interchange (EDI) through the CIS/2 format. This indicates a slight increase from last year, and rising numbers over the past two years. ★

Key to Abbreviations

% of [Detailing] Staff Using CAD

100	all staff
50+	greater than 50% of staff
50-	less than 50% of staff
0	no staff

Specialized Skills

H/RR	highway and railroad bridges
IND	industrial structures
O	other
RV	hipped roofs and valleys
SR	stairs and railings
TT	transmission towers

NISD Certifications

I	Individual Detailer Certification
Q	Quality Procedures Program

Attention Detailers

To report errors, corrections, or omissions, e-mail detailersurvey@modernsteel.com or fax 312.670.5403. Information received by March 1, 2005 will be included in an updated version of this listing that will be posted in mid-March at www.modernsteel.com. If your contact information changes this year, please e-mail detailersurvey@modernsteel.com so we will be able to contact you for the 2006 listing. Remember, you must complete the survey every year to be listed. Thank you!

Steel Detailer Training: Responding to the Needs of Detailers

For several years, AISC has recognized the need for a more effective means of training detailers to support the industry. Excellent training programs exist across North America, at colleges, universities, and private training facilities, but barriers in time and geography often make it difficult for detailers and potential students to attend these programs. When this is coupled with a constant demand to meet project deadlines and the unpredictability of a "feast or famine" construction market, attending such a program becomes impossible for many.

AISC is working hard to meet this need. AISC's first effort in this arena is the *Detailer Training Series*, a CD-ROM training program for beginning detailers. This 10-module, 13-disc program was created and endorsed by AISC and the National Institute of Steel Detailing (NISD) in 2000. Since then, it has become an invaluable tool, as it provides a cost-effective alternative to off-site in-



struction. The *Detailer Training Series* lays out the basics of the detailing process, from bolting and welding, to illustrative detailing of a two-story building including five styles of shear connections and vertical and horizontal bracing.

In recognition of a need for further instruction on steel detailing, the AISC Committee on Steel Detailing is partnering with Dowco Consultants, a recognized leader in steel detailing, to develop a comprehensive online training course for steel detailers. This program will pro-

vide training for steel detailing students based on the content of AISC's updated *Detailing for Steel Construction*, 2nd Edition. The program will be structured to allow students to work through the course while keeping up with job responsibilities, and will include a live instructor to answer questions posed by students who are enrolled in the program. This training course is currently under development for an anticipated release in 2006.

With the development of this new program, and its ability to reach students throughout the country, AISC will be able to better respond to the needs of steel detailers.

For more information on AISC's *Detailer Training Series* and *Detailing for Steel Construction*, 2nd Edition, please visit www.aisc.org/bookstore. ★

—Christopher Hewitt, staff engineer for AISC and secretary of the AISC Committee on Steel Detailing.

Company Name	E-mail	Web	Phone	State/Prov./Country	Years Operating	No. Detailers	% of Staff Using CAD	International Work	Metric Detailing	Specialized Skills	CS2 Experience	NISD Certifications
2H Drafting	twohd@mindspring.com		336.393.0009	NC	6	3	100	N	Y	H/RR	N	
3D Design, Inc.	drafting@3ddesign.ca	www.3ddesign.ca	506.382.3330	NB	8	8	100	Y	Y	RV,IND,SR	Y	
3D Steel	iscroftt@3dsteel.cl	www.3dsteel.cl	56.2.2236822	Chile	18	21	100	Y	Y	IND	Y	
3Ddetailing, LLC	service@3ddetailing.com	www.3ddetailing.com	928.608.0300	AZ	3	6	100	N	Y	RV,IND,SR	Y	
4D Steel Detailing	jacquih@steel-detailing.com	www.steel-detailing.com	64.3.775880	New Zealand	10	18	100	Y	Y	RV,IND,SR	Y	I,Q
A & S Consulting-Detailers, Inc.	asconsult2@aol.com		484.945.0888	PA	6	5	100	N	Y	RV,IND,TT	N	I
A-1 Detailing	a1detailing@nb.aibn.com											
A2Z Detailing	A2ZDetailing@wmconnect.com		501.315.6421	AR	1	1	100	N	Y	H/RR,RV,IND,SR	N	
AB Detailing & Design, LLC	abdetailing@sbcglobal.net		314.909.6636	MO	1	1	100	N	N	RV,IND,SR	N	
ABS Structural Corporation	abs@abs-structural.com	www.abs-structural.com	321.768.2067	FL	19	12	100	N	Y	H/RR	N	I,Q
Absolute Details, Inc.	darinm@absolutedetails.com	www.absolutedetails.com	620.662.2098	KS	3	2	100	N	Y	RV,IND,SR	N	
ACAD Drafting	draftinggb@aol.com		951.340.1890	CA	13	3	100	N	N	RV,SR	N	
AcB Design	acb_design@yahoo.com		716.894.5493	NY	30	2	100	Y	Y	RV,IND	N	
Accurate & Precise Drafting	alan@apdrafting.com		817.281.9503	TX	1	1	100	N	Y	RV,IND,SR	N	
Accurate Design	HBer699964@aol.com		585.425.2634	NY	12	3	100	N	Y	H/RR,RV,SR	N	
Accurate Design & Detailing	sarge1@quik.com	www.ad2d.com	979.848.1257	TX	8	5	100	N	Y	IND,SR,O	N	I,
Accurate Detailing Service	accurate21@comcast.net		734.379.5029	MI	37	3	50+	N	Y	H/RR,RV,IND,SR,TT	N	
Accu-Tech Steel Detailing	accu-tech@cox.net		502.546.2028	AZ	1	1	100	N	Y	SR	N	I
Ace & Stewart Detailing, Inc.	srstew1@aol.com	members.aol.com/asdetinc/index.html	562.428.7521	CA	34	8	50+	Y	Y	H/RR,RV,IND,SR,TT,O	N	I,Q
ACL Structural Group	atp@acl-corp.com	www.acl-corp.com	403.887.5300	AB	6	10	100	N	Y	RV,IND,SR,O	N	
Action Steel Detailing, Inc.	roschoen@actionsd.com	www.actionsd.com	480.813.8966	AZ	17	13	100	N	Y	RV,IND,SR,TT	Y	I,Q
ADCO Detailing, Inc.	mail@adcodetailing.com	www.adcodetailing.com	817.249.3788	TX	2	6	100	N	Y	RV,IND,SR	N	
ADS Engineering, Inc.	ads5731@earthlink.net		760.931.0300	CA	23	50	100	N	Y	H/RR,RV,IND,SR,TT,O	N	
Advance Steel Design, Inc.	mmitchell@advancesteel.com	advancesteel.com	801.561.1668	UT	4	6	100	N	N	RV,SR,TT	N	
Ad-Vance Structural Drafting	advance@1st.net		740.968.3378	OH	15	4	100	Y	Y	IND,SR	N	
Advanced Detailer's, Inc.			253.862.1423	WA	15	5	50-	Y	Y	RV,IND,SR,TT	N	
Advanced Structural Det. & Design, Inc.	oleggrinblat@asdd-inc.com	www.asdd-inc.com	410.484.5118	MD	1	2	50+	N	Y	RV,IND,SR	N	
Affiliated Steel Detailers, Inc.	asd@integratonline.com		801.562.5944	UT	23	6	100	Y	Y	RV,IND,SR,TT	Y	
Affordable Drafting	email@affordabledrafting.com	www.affordabledrafting.com	e-mail for number	NV	5	4	100	N	Y	IND,SR	N	
Agee Steel Detailing	mail@ageesteel.com	www.ageesteel.com	817.277.2433	TX	2	8	100	N	Y	RV,IND,SR	N	
AirCAD, Inc.	jim@aircad2000.com	www.aircad2000.com	858.467.1511	CA	11	7	100	N	Y	RV,IND,SR	N	I
Alpine Technical Services, Inc.	alptc9@cs.com		412.767.4966	PA	14	4	100	N	Y	RV,IND,SR	N	
AMEC Steel Detailing Services	marc.niquet@amec.com	www.amec.com	418.622.1676	QC	18	25	100	Y	Y	H/RR,RV,IND,SR,O	Y	
American Bridge Manufacturing	lsmith@americanbridge.net	www.americanbridge.net	412.631.3011	PA	7	11	100	N	Y	H/RR	N	
Anderson Steel Detailing	andsteel@DCR.net		502.839.9231	KY	17	2	100	N	Y	RV,IND,SR	N	
Anduril Detailing Ltd.	lemg@andurildetailing.com	www.andurildetailing.com	509.758.5890	WA	3	1	100	N	N	RV,IND,SR	N	
AoG Detailing Services	AoGSteel@msn.com		727.742.7321	FL	1	1	100	N	Y	RV,IND,SR	N	
Applied Structural Detailing Service, LLC	asdlc@mindspring.com		818.365.3400	CA	8	5	100	N	Y	RV,IND,SR,O	Y	
ASR Steel	asrsteel@allstream.net		905.473.5556	ON	32	7	100	Y	Y	RV,IND	Y	
Associated Drafting	mail@associateddrafting.com		613.394.4335	ON	19	3	100	Y	Y	H/RR,RV,IND,SR,TT,O	N	
Atlantic Structural Details Ltd.	atl.structural@ns.sympatico.com		902.468.4774	NS	41	7	100	N	Y	RV,IND,SR	Y	

Company Name	E-mail	Web	Phone	State/Prov./Country	Years Operating	No. Detailers	% of Staff Using CAD	International Work	Metric Detailing	Specialized Skills	CIS/ Experience	MSD Certifications
Smith Detailing	n1detail@aol.com		714.963.5206	CA	30	6	50+	Y	Y	H/RR,RV,IND,SR,TT	N	
Snake River Drafting & Design	BowmerRC@Cableone.net		208.238.7024	ID	1	4	100	N	N	IND,SR	N	
SNC Engineering, Inc.	info@snceng.com	www.snceng.com	310.223.1560	CA	9	59	100	N	Y	H/RR,RV,IND,SR	N	
Southeastern Steel Detailing, Inc.	cliffc@southeasternsteel.com	www.southeasternsteel.com	205.467.6050	AL	24	18	100	Y	Y	IND,SR,TT	Y	
Southern Steel Detailers, Inc.	gsease@sc.rr.com		803.957.3993	SC	24	11	50+	N	Y	RV,IND	N	
Southern Steel Detailing, Inc.	smitty100@comcast.net		239.995.2548	FL	20	2	100	N	Y	RV,IND,SR,TT	N	
Southern Steel, Inc.	southernsteel@verizon.net	www.southernsteelinc.com	727.360.0580	FL	25+	3	100	Y	Y	RV,IND	Y	I
Southwest Detailing, Inc.	howardhogan@sbcglobal.net		409.883.8208	TX	42	12	100	Y	Y	RV,IND,SR,TT	N	
Sowlat Structural Engineers	ksowlat@sowlat.com	www.sowlat.com	312.431.1414	IL	2	4	50+	Y	Y		N	Q
SP International, Inc.	dprice@spintlinc.com		816.421.6449	MO	38	77	100	Y	Y	RV,IND,SR	Y	
Spencer Reed Design Center	greg.unruh@spencerreed.com	www.srgonesource.com	913.393.4000	KS	8	7	50+	N	N	RV,SR	N	I,Q
Sprague Detailing LLC	csprague@entouch.net		281.808.9779	TX	15	1	100	N	N	IND	N	
St. Lawrence Steel Corp	jperry2@twcnv.rr.com		315.287.4750	NY	12	2	50+	N	Y	RV,IND,SR	Y	
Stanley Detailing Service	blstn@aol.com		601.898.1232	MS	10	3	100	Y	Y	H/RR,RV,IND,SR	N	
Steel Crafters, Inc.	bobbucket@steelcraftersinc.com	www.steelcraftersinc.com	330.298.9670	OH	3	8	100	N	Y	H/RR,RV,IND,SR	N	
The Steel Detailers, Inc.	mark@tsd-usa.com	www.tsd-usa.com	727.392.8393	FL	29	36	100	Y	Y	RV,IND,SR	Y	I
Steel Detailing & Design Concepts	artsien1@aol.com	www.sddc.com.cn	402.730.1167	NE	8	1	100	Y	Y	IND,SR	N	
Steel Detailing & Drafting	steeldetails@verizon.net		978.649.3474	MA	9	1	100	N	N		N	
Steel Detailing Online Inc.	bart@steeldetailingonline.com	www.steeldetailingonline.com	970.461.5900	CO	4	1	100	N	Y	RV,IND,SR	Y	
Steel Detailing Services, Inc.	msc@sdsOhio.com	www.sdsOhio.com	440.808.6006	OH	28	13	100	Y	Y	RV,IND,SR	N	
Steel Dimensions LLC	steeldim@comcast.net	www.steeldim.com	423.451.0481	TN	7	15	100	Y	Y	H/RR,RV,IND,SR,TT	N	I,Q
Steel Dynamics, Inc.	steeld@shaw.ca		780.464.3426	AB	9	1	100	N	Y	H/RR,RV,IND,SR	N	
Steel Peak Detailing	steelpeak@aol.com		303.289.1641	CO	5	1	100	Y	Y	H/RR,RV,IND,SR,TT		
Steel Structures, Inc.	alan@steelstructures.net		785.823.8553	KS	9	4	100	Y	Y	RV,IND,SR	N	
Steel Systems Engineering, Inc.	simon@sseus.com	www.sseus.com	818.817.4500	CA	23	356	100	N	Y	RV,IND	N	Q
Steel *Link, Inc.	leadoss@mynewroads.com		417.782.8844	MO	21	1	100	N	Y	RV,IND,SR	Y	
Steel-Art, Inc.	rpy@penn.com		814.435.6997	PA	31	5	100	Y	Y	H/RR,RV,IND,SR,TT	N	I
SteelBreeze Design, Inc.	larsenstlbrz@qwest.net	www.steelbreezedesign.com	801.553.8677	UT	8	4	100	Y	Y	H/RR,RV,IND,SR,TT	Y	
Steelcon, Inc.	steelcon@midsouth.rr.com		901.756.1361	TN	42	8	50+	N	Y	H/RR,RV,IND,SR	Y	Q
SteelFab Services	steelfabsvcs@comcast.net		972.355.7201	TX	8	1	100	N	N	SR	N	
Steelweb, Inc.	et@steelweb.net	www.steelweb.net	954.757.3520	FL	11	10	100			RV,IND,SR,TT	Y	
Steltec, Inc.	maurice@steltec.ca	www.steltec.ca	450.971.5995	QC	17	30	100	Y	Y	RV,IND,SR,TT	Y	I,Q
Still & Associates	dstill19@att.net		612.670.7958	MN	20	2	100	Y	Y	RV,IND,SR	N	
Stilyard Enterprises LLC	stilyard@tctwest.net	www.tctwest.net/~stilyard/	307.765.9443	WY	35	6	100	Y	Y	RV,IND,SR	Y	Q
Strahs, Boitz & Assoc., Inc.	stdets@aol.com		630.529.1010	IL	22	16	50+	Y	Y	RV,IND,SR	N	I
Structural & Misc. Drawings	polish@aol.com		703.322.9541	VA	5	3	100	N	Y		N	
Structural Detailers	norm@structuraldetailers.com	www.structuraldetailers.com	724.224.4465	PA	10	3	100	Y	Y	H/RR,RV,IND,SR,TT	Y	
Structural Detailing LLC	bcobb@strdetail.com	www.strdetail.com	615.369.0200	TN	7	18	100	N	N	RV,IND,SR	Y	I
Structural Detailing Services	dmclark17@yahoo.com		816.347.8866	MO	8	2	100	N	Y	RV,IND,SR	Y	
Structural Detailing Services	dholland@gci.net		907.336.2220	AK	3	1	100	N	Y	IND,SR	N	
Structural Engineering Services, P.A.	cstrain@cableone.net		620.431.7699	KS	25	2	100	Y	N	IND,SR,TT	N	
Structural Plus	david@detailcad.com	www.detailcad.com	406.862.7906	MT	20	8	100	Y	Y		Y	
Structural Services Co.	structuralservices@yahoo.com		303.940.1741	CO	18	2	100	Y	Y	RV,IND,SR	N	
Structural Steel Detailing Service, Inc.	sreda@ssdsinc.com	www.ssdsinc.com	904.396.7921	FL	39	6	100	Y	Y	IND	N	Q
Structural Systems Engineering	slietz@structuralsystems.net	www.structuralsystems.net	734.944.4033	MI	8	3	100	N	N	RV,IND,SR	N	
Structural Technologies LLC	kathy@structuraltechnologies.net	www.structuraltechnologies.net	860.276.3886	CT	10	7	100	N	N	RV,IND,SR	Y	I
Sunwest Space Systems, Inc.	steelchecker@aol.com		727.577.0629	FL	25	10	50+	N	Y	RV,IND,SR	N	
Superior Detailing & Design	superiordd@aol.com		714.638.1959	CA	16	8	50+	Y	Y	RV,IND,SR	Y	
Surrey Drafting Group, Inc.	bbuchan@sdg.bc.ca	www.sdg.bc.ca	604.596.6095	BC	9	9	100	N	Y	RV,IND,SR,TT	N	
SW Johnson, Inc.	swjohnsoninc@msn.com		812.894.3456	IN	3	1	100	N	N	IND,SR	N	
T & A Detailing Co.	tymcclyllynd@earthlink.net		724.861.9459	PA	5	4	50+	N	Y	RV,IND,SR	N	
T & T Structural, Inc.	t.t.structural@sbcglobal.net		860.721.1115	CT	19	7	50+	N	Y	H/RR,RV,IND	N	
Tamburri Associates	ta4steel@aol.com		856.829.4000	NJ	28	3	100	N	N	RV,IND,SR	N	
TASCO Steel Services	tascosteel@zoominternet.net		330.727.0135	OH	1	8	50+	N	N	RV,IND,SR	N	
TBT Steel Detailing	r.pischl@verizon.net		610.670.4419	PA	11	5	50+	N	Y	RV,IND,SR	N	
TDS Industrial Services Ltd.	horst@tdsindustrial.com	www.tdsindustrial.com	250.561.1646	BC	25	10	100	Y	Y	H/RR,RV,IND,SR	N	I,Q
Techdess, Inc.	info@techdess.com	www.techdess.com	450.569.2629	QC	4.5	15	100	N	Y	RV,IND,SR,HR	N	I
Techflow Engineers Pvt. Ltd.	mahesh.karandikar@techflowengg.com	www.techflowengg.com	91.22.27782401	India	8	35	50-	Y	Y	IND,SR	Y	
Technico Overseas	sudipp@vsnl.net		91.98311194	India	5	10	100	Y	Y	RV,IND,SR,TT	N	
Tectonix Steel, Inc.	jc@tectonixsteel.com	www.tectonixsteel.com	480.834.0169	AZ	3	5	100	Y	Y	RV,IND,SR	Y	I
Ted F. Duggan & Sons, Inc.	Duggan100@aol.com	www.tfduggan.com	423.892.7363	TN	43	14	100	Y	Y	IND	N	
Tekton Construction Services	www.tktn.com		951.371.5713	CA	8	1	100	N	N	RV,IND,SR	N	
Tensor Engineering Company	WGatti@tensorengr.com	www.tensorengr.com	321.773.3036	FL	47	20	100	Y	Y	H/RR	N	I,Q
TGS Detailing	eduardo@ecuamail.net		5932.225.0533	Ecuador	3	7	100	Y	Y	RV,IND,SR	Y	
TKB Steel Detailing	tkbsteel@comcast.net		615.264.2438	TN	12	1	100	N	N	H/RR,RV,IND,SR	N	
Toipa Technical Services, LLC	gina@engineeringapplication.com	www.engineeringapplication.com	979.826.2261	TX	8	2	100	Y	Y	IND	Y	
Tower Drafting Services	charlieb@towerdraft.com		412.682.7617	PA	22	6	50+	Y	Y	TT	N	
Tri-Penn Steel Detailers, Inc.	camil.mfarej@verizon.net		610.670.8855	PA	19	17	100	N	N	H/RR,RV,IND,SR	N	
Tri-S Detailing, Inc.	trisdetailing@aol.com		417.859.7861	MO	4	3	100	Y	N	RV,IND,SR	N	
TSF Structures, Inc.	jschabler@tsf-structures.com	www.tsf-structures.com	319.365.7133	IA	3	6	100	N	N	RV,IND,SR	N	
Ultra CAD, Inc.	info@ultracadinc.us		479.641.1403	AR	9	5	100	Y	Y	RV,IND,SR	Y	I
Universal Detailing, Inc.	donc@universaldetailing.com	www.universaldetailing.com	517.886.9160	MI	20	7	100	Y	Y	RV,IND,SR	N	I
Vachon Drafting, Inc.	vgdi@pyramid.net		775.825.3933	NV	36	8	100	Y	Y	RV,IND,SR	N	I
Virginia Tidewater Group Int'l, Inc.	info@steelindustry.com	www.steelindustry.com	757.495.8827	VA	8	12	100	Y	Y	RV,IND,SR	Y	I
VIS Design, Inc.	vis@visdesign.ca	www.visdesign.ca	613.723.2847	ON	3	4	100	Y	Y	RV,SR	Y	
VR Drafting Services, Inc.	vrdrft@bctonline.com		503.702.4492	OR	25	3	100	Y	Y	RV,IND,SR	N	
WA Technologies	wayne@watech.net	www.watech.net	304.776.8404	WV	9	3	100	Y	Y	H/RR,RV,IND,SR	Y	
Wasatch Detailing Corporation	lynn.olsen@wasatchdetailing.com	www.wasatchdetailing.com	801.268.6161	UT	26	20	100	Y	Y	H/RR,RV,IND,SR,TT	N	
Weaver & Associates	weaverholdings@alltel.net		740.345.4260	OH	10	6	50+	Y	Y	H/RR,RV,IND	N	
WEH Drafting Service	whof@wehdraftingservice.com	http://wehdraftingservice.com	863.648.9636	FL	3	1	100	N	N	IND,SR	N	
Wesko Detailers, Inc.	weskodetailers@cs.com	www.weskodetailers.com	801.261.5255	UT	23	6	100	N	Y	RV,IND,SR,TT	N	
West Coast Steel Detailing	steeldt@aol.com		818.704.7432	CA	15	2	100	Y	Y	RV,IND,SR	N	
Western Drafting Bd. Steel Detailing Svcs.	rene-wdb@netasia.net		632.6562008	Philippines	7	12	100	N	N		N	
WesTower Communications, Inc.	kmccollum@westower.com	www.westower.com	503.210.1000	OR	3	1	100	N	Y	TT	N	
Wheaton Detailing Service, Inc.	andywheaton@wheatondetailing.com	www.wheatondetailing.com	281.655.4441	TX	16	9	100	Y	Y	RV,IND,SR	N	
Wilkie Structural Engineering, Inc.	wilkiedet@insightbb.com		812.423.6347	IN	51	8	50+	Y	Y	RV,IND,SR,O	N	
Willard J. Lester, Inc.	lesterregal@aol.com		631.585.7995	NY	45	6	50+	N	N		N	
Wm. Duncan & Assoc., Inc.	dunc9642@bellsouth.net		678.407.1479	GA	2	1	100	Y	Y	RV,IND,SR	Y	I

Company Name	E-mail	Web	Phone	State/Prov./Country	Years Operating	No. Detailers	% of Staff Using CAD	International Work	Metric Detailing	Specialized Skills	CIS/2 Experience	NISD Certifications