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Contact: Jason Ericksen, S.E., Director - Steel Solutions Center ericksen@aisc.org

Structural Steel Estimator

Structural/Miscellaneous metals fabricator located near Orlando, FL and Kennedy Space Center seeks an experienced structural steel estimator with at least 5 years experience in the commercial and industrial sectors. Candidate is responsible for estimating, preparing scope letters, and submitting bids. Ideal candidate must have good written and verbal communication skills and must be knowledgeable in the use of computers. Successful candidate should be proficient in using Microsoft Office (Excel, Word, etc.).

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The structural steel industry is looking for the right person to take the lead in **mobilizing industry sales resources** to focus their talents on making structural steel the material of choice. This will involve training and motivating sales professionals to look outside of their typical customer base and develop upstream relationships with owners, general contractors, architects and engineers.

The American Institute of Steel Construction, founded in 1921 as the trade association for the structural steel industry, is pioneering a new Industry Mobilization initiative and looking for a seasoned sales and marketing professional as initiative director. The ideal candidate will have a bachelor's degree with at least 10 years of experience marketing solutions to building owners, developers, architects, general contractors and structural engineers. An exposure to structural engineering and the use of structural steel in construction would be beneficial. Strong communication, teaching and computer skills are a must. The position is Chicago based but will require significant travel throughout the United States.

To submit your resume for consideration or to request a full job description, please contact John Cross, Vice President, AISC Marketing LLC at cross@aisc.org.

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