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For inquiries and resumes, please contact: 

Jeannetta Beasley  
Project Coordinator/Checker  
TRC International, Ltd.  
217 Ward Circle  
Brentwood, TN 37027  
jbeasley@trcintl.com

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Boulder Steel, Inc., 11575 Teller Street, Broomfield, CO 80021  
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Contact: Jason Ericksen, S.E., Director - Steel Solutions Center  
ericksen@aisc.org

Structural Steel Estimator

Structural/Miscellaneous metals fabricator located near Orlando, FL and Kennedy Space Center seeks an experienced structural steel estimator with at least 5 years experience in the commercial and industrial sectors. Candidate is responsible for estimating, preparing scope letters, and submitting bids. Ideal candidate must have good written and verbal communication skills and must be knowledgeable in the use of computers. Successful candidate should be proficient in using Microsoft Office (Excel, Word, etc.).

Competitive salary will be based upon experience, with benefits offered including 401K, life insurance, premium health plan, holiday pay, and paid vacation.

For immediate consideration, please e-mail your resume to krd@metconinc.com. We are an Equal Opportunity Employer and maintain a drug-free workplace.

Industry Mobilization Director

Are you a sales and marketing professional looking for a new challenge that is different, exciting and challenging? Do you enjoy thinking strategically, working against long term goals, helping others transition their skill sets, juggling multiple tasks and managing numerous high level relationships? Can you motivate volunteers to achieve new goals and help strengthen an entire industry? Do you understand how to reach key project decision makers? Are you ready to step out of your comfort zone and learn more about structural steel than you ever dreamed there was to learn?

The structural steel industry is looking for the right person to take the lead in mobilizing industry sales resources to focus their talents on making structural steel the material of choice. This will involve training and motivating sales professionals to look outside of their typical customer base and develop upstream relationships with owners, general contractors, architects and engineers.

The American Institute of Steel Construction, founded in 1921 as the trade association for the structural steel industry, is pioneering a new Industry Mobilization initiative and looking for a seasoned sales and marketing professional as initiative director. The ideal candidate will have a bachelor’s degree with at least 10 years of experience marketing solutions to building owners, developers, architects, general contractors and structural engineers. An exposure to structural engineering and the use of structural steel in construction would be beneficial. Strong communication, teaching and computer skills are a must. The position is Chicago based but will require significant travel throughout the United States.

To submit your resume for consideration or to request a full job description, please contact John Cross, Vice President, AISC Marketing LLC at cross@aisc.org.
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