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General Manager – Structural Steel Fabrication (Overseas Position)

Real Technology, LLC is Houston, Texas-based steel detailing company serving structural steel fabricators in North America. The company requires a General Manager to head its proposed Steel Fabrication operations in India. The company’s existing operations in India currently has a production capacity of 500 tons of steel per month. Real Technology is part of longstanding global enterprise with over a $200 million in annual revenues from engineering based business lines.

Requirements:
- Should be able to handle comprehensive responsibility for the setting up and running of a structural steel fabrication facility with an production capacity of at least 12,000 tons per year.
- Should possess in depth technical knowledge of steel fabrication works including but not limited to design, estimation, detailing, bid submission, contract negotiation, procurement of steel raw material from local and overseas markets, fabrication, and project management related to structural steel fabrication.
- Should have at least 15 years experience in working in structural steel fabrication facilities of similar nature and capacity equipped with automated CNC based machinery.
- Should possess market knowledge and existing client relationships in the North American markets in the steel fabrication sector. Should able to develop and execute a sales strategy to sell the fabrication capacity in the oilfield and construction sectors.
- Should possess high level general management skills to organize an operation and develop effective management and administrative systems required to run the fabrication facility.
- Should possess sound people management skills to build an effective, well-motivated team of 200-250 employees.

Benefits: $80-$90,000 per year gross depending on qualifications and experience, plus profit based incentive plan, plus benefits.

Qualifications: Degree in Civil/Structural Engineering and an MBA from a reputed institution.

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Benefits: $80-$90,000 per year gross depending on qualifications and experience, plus profit based incentive plan, plus benefits.

Qualifications: A Degree in Civil/Structural Engineering and an MBA from a reputed institution.

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