## marketplace

#### **CURVED WF BEAMS**

USE DIAMOND CURVE!

40% More Ductility, Minimizes Distortion Structural, Architectural

#### MARKS METAL TECHNOLOGY

10300 SE Jennifer, Clackamas, OR 97015 Info@MarksMetal.com www.marksmetal.com 800.526.1031

#### WE BRING METAL TO LIFE

#### **Computerized Structural Steel Detailing**

Experienced Staff including licensed Professional Engineers with many years of detailing experience. 35 years of service to steel fabricators and contractors. Software: ACAD, Steel-Logic, Xsteel

> Gress Corporation 815 West Chester Pike, West Chester, PA 19382 Ph: (610) 918-3817 Fax: (610) 918-3819 E-mail: eric@gresscorp.com Estimator: Eric Gress, ext. 103 www.gresscorp.com

#### Glenn Ihde & Company Structural Steel Detailing Tekla Structures 3D Modeling Services

QPP Firm - Professional Engineer and NISD Certified Detailers on Staff Competitive Rates – Quick Turnarounds – All Sizes and Types of Projects Fabrication Equipment Control Data - Electronic Drawing File Transfers Staffing to Meet Project Requirements - AISC & NISD Member 1732 Bonner Street, McKinney, Texas 75069

<u>www.gihde.com</u>	T-972-964-3310
<u>glenn@gihde.com</u>	F-972-867-2198

#### AutoSD Steel Detailing

AutoSD Steel Detailing runs inside AutoCAD 14 - 2005, LT 2000 - 2005 and IntelliCAD for detailing structural and miscellaneous steel, roof frames, embedded items, beams, columns, bracing, stairs, stair rails, wall rails, ramp rails, ladders, hip and valley, creating erection drawings and general editing.

Automatic detailing is done with a minimum of input. You configure the program to your detailing requirements. It has Beam to Beam, Beam to Column and Vertical brace to Column connection matching. Carry through piece marks. Import dxf files created by SDS/2, Xsteel, Steelcad and CVSpro for editing. Extract shop bill information for import into material manager program by E. J. E. Industries and FabTrol. Extract CNC data for Franklin drill line and Peddimat. Backed by a 45 day money back guarantee and free telephone support.

AutoSD, Inc. 8203 LIZELIA RD, MERIDIAN, MS 39305 Voice/Fax (601) 679-5800, E-mail: ray@autosd.com, Web Site: www.autosd.com

#### ENGINEERED BUILDING PRODUCTS, INC.

Now accepting fabrication orders for the following:

- Clip Angles (2 x 2 x ¼ to 6 x 6 x ½)
- Shear Tabs (up to ½" x 6" FB)
- Base Plates
- Cap Plates
- · Leveling Plates
- Plasma Cutting

#### **Quick Turnarounds • Competetive Rates • Superior Quality Service**

Give us the opportunity to show you what we can do!

Engineered Building Products, Inc. Bloomfield, CT 06002

Contacts: Rich DeMorais, rdemorais@ebpfab.com Richard McDougall, rmcdougall@ebpfab.com

> (P) 860-243-1110 (F) 860-243-1834

#### COMPANIES FOR SALE

\*Structural Steel Fab/Erection California Sales: \$7.5mm/EBITDA \$972k

\*Engineering/Planning/Surveying

California Sales: \$9.5mm/EBITDA \$2.5mm

\*Commercial Glass Contractor Alberta, Canada Sales: C\$11.5mm/EBITDA C\$1.6mm

\*Specialty HVAC Components Fabricator Midwest US Sales: \$7.5mm/EBITDA \$1.2mm

> **GW Equity** Mergers and Acquisitions

Contact Eric Sanderson esanderson@gwequity.com 949/553-0760

WINBUILD AUTOMATIC STRUCTURE DESIGN WITH INTEGRATED RSMeans FORMAT DATA BASE DISPLAYS COST. REVENUE and **RETURN-ON-INVESTMENT. NOW QUALIFY NEW** COMMERCIAL BUILDING PROSPECTS IN MINUTES. AUTOCAD COMPATIBLE.

Tel: 661.872.4763

www.suverkrop.com

Are you thinking of becoming AISC Certified?

#### Quality Management Company can help!

Writing your own Quality Manual may be easier than you think. QMC Online (www.gmconline.com) has a multitude of free resources that can save you time and money preparing your documentation required for AISC Certification. At QMC Online, you'll find:

- A downloadable sample quality manual geared to both large and small fabricators, that includes instructive comments from QMC
- Sample procedures with guidance on how to write them effectively
- Required references that meet current codes and standards for your library
- Answers to over 100 frequently asked questions
- Samples of internals audits and more

Make QMC Online your first stop when considering AISC Certification, or call 312.670.7520.

## marketplace

## Real3D-Analysis 2.5...

The most user-friendly, most accurate structural analysis and design software is now affordable to any structural engineer...

- frame, plate/shell and solid elements with static, p-delta and frequency analyses
- unique, extremely accurate 128-bit floating point solver (in addition to 64-bit solver)
- · concrete design module including exact column p-mx-my interaction diagrams
- · multiple documents may be opened and worked on simultaneously
- · easy to use command window as well as graphical or spreadsheet modes
- · quality interactive graphical display built upon industrial strength OpenGL<sup>®</sup> engine

Computations & Graphics. Inc. 5290 Windflower Ln, Highlands Ranch, CO, 80130 Ph: (303) 668-1091 \*\*\* Email: info@cg-inc.com

#### Web: www.cg-inc.com

#### AISC/AWS Quality and **Certification Programs**

#### DIRECT IMPROVEMENT ASSISTANCE

- In-House Seminars
- Documentation
- Internal Quality Audits
- · Pre-assessments Integrating AISC, AWS, ISO, IAS

#### **PUBLIC SEMINARS**

- New SPE
  AWS CWI Refresher
- Welding Inspection
  Internal Auditing
- · AISC "Boot Camp"



ASSOCIATE MEMBER

info@atemainc.com www.atemainc.com/schedule.htm www.atemainc.com/cwi.htm **New FREE Simplified Procedures** 

#### Atema Inc.

303 East Wacker Drive, Suite 300, Chicago, IL 60601 t: 312.861.3000 f: 216.373.7297 w: www.atemainc.com

### WANTED

#### QUALITY-CONSCIOUS, GOAL-ORIENTED, AND PROAC-TIVE STRUCTURAL STEEL FABRICATORS COMMITTED TO **QUALITY WANTED FOR AISC QUALITY CERTIFICATION**

**PROGRAM.** AISC is looking for capable fabricators of any size interested in reinforcing their positive reputation within their local market by implementing a quality management system addressing all aspects of their business processes. Candidates must be willing to subject themselves to a rigorous annual third-party independent audit. Successful candidates will become AISC Certified, proving to specifiers, contractors and owners that they have the personnel, experience, equipment and knowledge to deliver a guality product. All interested applicants please contact AISC at 312.670.7520 or certinfo@aisc.org.

## AISC Quality Certification

Still Thinking You Can Find Time to Get Your AISC Certification All by Yourself?

### Think Again!

Get Help From a Real Consultant Get it Done Right, Starting Right Now!

### JAMES M. MOONEY & ASSOCIATES CELL: 941-223-4332 immoon94@aol.com

Experience Counts in AISC Certification...Just Ask Our Clients

## EXHIBIT AT NASCC: THE STEEL CONFERENCE

April 18-20, 2007 • New Orleans, LA

Join over **130** other exhibitors at **the** premier event for more

than **3,000** structural engineers, steel fabricators, erectors,

detailers, educators, and others involved in the design and con-

struction of structural steel!

Contact: Renae Gurthet, RG Enterprises telephone: 231.995.0637 cell: 231.631.4614 e-mail: rgurthet@rgenterprises.us.com

#### **Nesting Software**

The Optimal Cutting Program (OCP) by SoftLOGIX for nesting (Multing) linear material can use on-hand material and provide a list of material to be ordered in stock lengths. Piece mark, length and quantity to be cut from each ordered or on-hand material is indicated.

OCP requires no set up and is immediately useable. Configurable units for Feet-inches, Millimeters and Decimals. OCP can accept data from a KISS file, a SteelLOGIC file or manual entry. Only \$279.95 for manual entry and \$349.95 for the KISS version.

To download a free trial version go to www.SoftLogix.com.

#### **Quebec Detailing Connection N** Detailers available Stations of 3D modelers for:

Superior management from "Old School" veterans, combined with the latest technology for simple to complex projects, with tight delivery schedules.

#### Contact Robert Beauchamp at 1-866-677-6161

email@datadraft.com Web Site: www.quebecconnection.com

## employment

#### Structural & Misc. Steel Fabrication

Our organization has been recruiting for the Structural and Misc. Steel Fabricating industry for over 20 years. Current positions include:

- Project Manager
- General Manager Estimators
- · Plant Superintendents
- Chief Draftsman
- Quality Control Detailers
- Checkers

Please send resume to: **Richard Stauffer** United Employment Associates, P.O. Box 8, East Texas, PA 18046 phone: (610) 437-5040 fax: (610) 437-9650 e-mail: rstauffer@unitedemployment.com www.unitedemployment.com

#### **RAM International Software Development**

RAM International, a Bentley Systems Solution Center, has openings for full time Structural Engineering Software Developers in the Carlsbad, CA office. These positions encompass all aspects of development including design, coding, testing and documentation of Structural Software Products. Requires a minimum MS Structural Engineering and two years analysis and design experience. Software development experience is desired, preferably with C++ or similar.

For immediate consideration please e-mail hr@ramint.com or send resume to:

Manager of Development **RAM International** 2744 Loker Avenue West, Suite 103 Carlsbad, CA 92010

## **Detailers & Checkers**

Are you interested in working on the largest industrial and commercial steel projects in the country? Due to the tremendous continued growth of our company, Merrill Iron & Steel, Inc., needs to expand our group of highly motivated, quality driven Steel Detailers and Checkers. If you are looking to be part of a fun, flexible working environment and earn up to \$65,000+ per year, depending on experience, this opportunity is for you.

We work on a variety of projects, from large industrial ductwork and structural steel, to sports complexes and high-rise buildings. Our group of Detailers and Checkers are well trained and motivated to provide the highest quality drawings. Opportunities to advance are available and encouraged and we promote from within. We offer a flexible work schedule, excellent benefits with the Company paying over 85% of the premium cost for health and dental insurances. Also included are 401(k) with company match, paid holidays and vacation time. You will also enjoy excellent job security with our company - we have been in business for 44 years.

We are looking for meticulous, detailed oriented individuals in the steel detailing industry, who enjoy working with others on challenging projects. We prefer applicants with technical training in structural steel with related job experience. Experience in industrial, structural, and ductwork detailing and checking, as well as SDS/2, are tremendous assets. Please forward this ad to other appropriate friends and colleagues that may be interested. We keep all inquires confidential, so please apply.

Applications can be sent, for your convenience, by fax to (715)-355-0495, email to jobs@merrilliron.com, or mail to:

> Merrill Iron & Steel, Inc. Director of Human Resources 900 Alderson Street Schofield, WI 54476



#### Shop Superintendent - Southeastern

Established for over 59 years, Structural Steel Fabricator is seeking a self-motivated Shop Superintendent with a desire to grow with a dynamic company. Experience required with day-to-day operations of a 25-man production steel shop and a minimum of 5 years experience as a structural supervisor is required. Must be proficient in welding, fabrication, quality control and scheduling. Candidate must have excellent communication skills and people-relation skills, and efficient manufacturing knowledge.

Salary commensurable with experience, benefits, DFWP.

Send resume with salary history to: Attn: Recruiter Box 325 2655 Ulmerton Rd. Clearwater, FL 33762

> Fax: 727-556-0011 e-mail: steeljobs@ij.net

#### DETAILERS/CHECKERS/PROJECT MANAGERS

Expanding AISC Certified Fabricator of architectural and miscellaneous metals is seeking Senior Detailers, Checkers and Project Managers for in-house staff. Excellent compensation package with relocation allowance. We are centrally located among several communities with access to top leisure, entertainment and educational opportunities for all family members.

> David Grunfeld **ATCHLEY STEEL CO., INC.**

Salem, AL 334-298-3121 (phone) 334-298-3133 (fax) david@atchleysteel.com (e-mail)

#### YODER STEEL CORPORATION

10220 Residency Road Manassas, Virginia 20110 (703) 369-2329 miyoder@yodersteelcorp.com

Located in the beautiful foothills of Northern Virginia, 25 miles west of Washington, DC, in suburban area of Manassas. State of the art structural steel fabrication plant with nicely appointed offices. We offer a competitive salary with benefits and are now accepting resumes for the positions of:

Estimator—experienced in estimating structural steel. Must be able to work independently, effectively, and confidentially, to incorporate structural steel pricing along with subcontractor pricing into a bid package. Must have good organizational and computer skills along with a knowledge of basic math and writing.

Detailer—experienced in detailing structural steel with a working knowledge of SDS/2 preferred. Must be able to work independently and in harmony with customers, architects, engineers, project managers, and erectors. Must have good organizational skills.



#### Carolina Fabricators, LLC

Carolina Fabricators, LLC is a Raleigh, NC based industrial fabricator of structural, miscellaneous and plate. We are expanding and are currently accepting applications for the following full time positions:

- Project Manager
- Estimator
- Detailer

Qualified candidates will have 3–10 years experience with industrial projects, excellent abilities to manage multiple tasks.

We offer a highly competitive compensation package including benefits, matching 401k, relocation assistance.

To be considered for this excellent opportunity to join our team, please email **hrmail@carolinafabricators.com** or mail to:

Carolina Fabricators, LLC 6106 Triangle Dr. Raleigh, NC 27617

#### Senior Estimator / Project Manager

Steel Erection Company located in Eastern United States seeks a **Senior** Estimator/Project Manager for a position that will lead to a senior management leadership role. Professional Engineer (PE) license is necessary. Past P&L experience beneficial. Experience in open and union environment is a plus.

Experience in both of the following disciplines preferred:

- Industrial and Power Generation
- Bridge Rehabilitation & Erection

Company offers an excellent benefit & compensation package. Interested parties should apply in confidence to  ${\bf j4bren@aol.com}.$ 

#### Looking for a STRUCTURAL ENGINEER?

#### I can help you.

Are you tired of placing ads and having no success in locating a structural engineer? Do you spend a lot of time screening non-qualified applicants?

Phone calls, advertising, interviewing and the negotiation process can be draining on both your time and profits.

My qualifications:

- 11+ years experience at a leading structural software company creating relationships with thousands of structural engineers.
- Experience as a design engineer.
- MSCE, BSCE from Purdue University and associations with multiple universities.
- Licensed engineer who appreciates the competencies unique to structural engineering.

If you are concerned about finding the right engineer to increase your profitability, look no further! Call me today... I can help you.

Brian Quinn, P.E. SE Solutions, LLC (616) 836-1702 www.FindYourEngineer.com

#### **ESTIMATOR**

Established structural/miscellaneous steel fabricator in the Dallas, Texas area is seeking a self-motivated professional with a desire to grow with our 48 year old company. Estimator must be experienced with industrial and commercial structures and capable of dealing professionally with customers as well as sub-contractors. Computer skills are necessary. Competitive salary and benefits.

Send resume to: **STALEY STEEL INC** Fax: 940-686-6006 E-mail: donreed@staleysteel.com

#### RECRUITER IN STRUCTURAL/MISCELLANEOUS STEEL FABRICATION

**ProCounsel**, a member of AISC, can market your skills and achievements (without identifying you) to any city or state in the United States. We communicate with over 3,000 steel fabricators nationwide. The employer pays the employment fee and the



interviewing and relocation expenses. If you've been thinking of making a change, now is the time to do it. Our target, for you, is the right job, in the right location, at the right money.

#### **PROCOUNSEL**

Toll free: 866-289-7833 or 214-741-2014 Fax: 214-741-3019 mailbox@procounsel.net

#### **Structural Steel Checker**

We are one of the fastest growing detailing companies in the country located in the Chicago area, seeking experienced steel checker(s).

Ideal candidate would have 5-10 years experience in detailing & checking and knowledge of applicable codes. He/she should be a team leader with good communication skills.

Knowledge of AutoCAD, SDS/2, X-Steel and miscellaneous steel detailing is a plus.

We offer competitive compensation and benefits package, and may consider relocation allowance.

#### Neilsoft, Inc.

Contact: Matt Kulhanek (matt.kulhanek@neilsoft.com) Phone: (734) 459-1100

#### **CIVIL ENGINEERS**

**CANAM**, a fabricator of steel joists/girders and pre-engineered metal buildings, is seeking Civil Structural Engineers for our manufacturing facilities in St. Louis & Washington, MO and Sunnyside, WA.

Requires BS in Civil Engineering/P.E. preferred.

Comprehensive compensation package including: Relocation Assistance; Health, Dental, Life and Disability Coverage, Flexible Spending Accounts, 401K, Profit Sharing, Paid Holidays, Vacation, Professional Development Opportunities.

Send Resume and Cover letter stating your location preference and salary history to:

#### **Canam Steel Corporation**

2002 Morgan Rd Sunnyside, WA 98944 Email: jesse.rodriguez@canam.ws

Visit us online at: www.canam.ws

EOE MFVD

Structural Steel Fabricator looking to fill the following positions:

**Project Manager** 

Familiar with all aspects of project management, including estimating, detailing, material control, scheduling, change orders and contracts. Salary DOE.

#### **Purchasing Agent**

Familiar with Fabtrol, material nesting, ordering, receiving and purchase orders. Salary DOE.

Send resume to **D & D Welding Inc.** Fax: 661-951-7273 E-mail: stacy@danddweldinginc.com Mail: 42211 7th St. E., Lancaster, CA 93535

#### PROJECT MANAGERS, ESTIMATORS, SALES MANAGERS, QUALITY CONTROL MANAGERS

STROCAL, INC. is looking for dedicated and experienced candidates for all aspects of its business including management positions, contracts managers, and shop fabrication. Sales territories include Northern California, Southern California and Las Vegas. STROCAL, INC. is a Large Structural Steel Fabrication and Erection Company headquartered in Stockton, CA with an additional facility in Eloy, AZ. We offer excellent wages and great benefits.

For immediate consideration, please e-mail resume to jobs@strocal.com or contact:

STROCAL, INC. 2324 Navy Drive Stockton, CA 95206 Fax: (209) 948-4585 www.strocal.com

### **Chief Structural / Bridge Engineer**

The Pacific Northwest is booming and so is KPFF Consulting Engineers. As a leader in the design of bridges, tunnels, waterfront structures, buildings and towers, we are looking for a **Chief Structural/Bridge Engineer** with strong technical and leadership skills to join our high performing team in our Seattle office. We have a passion for creative design, a great company culture and freedom from top down management. Come join our team, pursue your passion and work on great projects with exceptional clients.

Be sure to visit our website **www.kpff.com/hotjobs** to learn more about this and other opportunities, and the types of projects you could be working on.

#### We are going places - come with us!

Please send your resume and cover letter to: KPFF Consulting Engineers, 1601 5th Ave., Suite 1600, Seattle, WA 98101 hrseattle@kpff.com.

#### **PROJECT MANAGERS**

\$200 million SLC area fabricator/erector is seeking a senior project manager. Must be capable of managing multiple steel fabrication and erection projects. **Excellent salary and benefits.** 



#### RESPONSIBILITIES

- Estimating, structural detailing and shop fabrication experience desirable
- Computer skills/Excel
- Negotiating skills
- Engineering degree/background a plus

If you would like to invest in a long-term career, please fax resume and references to: SME Steel Contractors, attn: Wayne Searle, Chief Operating Officer, Executive V.P. Fax 801-280-3460

> or e-mail resume and references to: waynes@smesteel.com

#### **Steel Solutions Center Advisor**

Creative! Helpful! Competent! Quick! Computer Savvy! Aggressive!

If those words describe you as a structural engineer, then the **AISC Steel Solutions Center** is the next step in advancing your career. We currently have an opening for a Solutions Advisor. You will work with design and construction industry professionals in identifying and proposing innovative steel solutions for real world projects. Using your technical design experience and skills you will create conceptual solutions and identify ways of lowering costs and accelerating project schedules. In the Steel Solutions Center you will regularly be exposed to dozens of projects and develop professional contacts with industry leaders.

The **Steel Solutions Center** is looking for a graduate structural engineer with a minimum of three years of design experience. AISC is a great working environment offering professional development opportunities, flexibility, excellent resources and a competitive salary with an excellent benefit package.

Send resumes to Jason Ericksen at ericksen@aisc.org.

#### **Regional Engineer – Pacific Northwest**

Are you an engineering professional looking for a new challenge that is different and exciting? Are you good at promotion, overcoming roadblocks, working with diverse teams, juggling multiple tasks and managing numerous high level relationships? Are you ready to take the lead in growing the construction market in the Pacific Northwest for structural steel?

The American Institute of Steel Construction, Inc., founded in 1921 as the trade association for the structural steel industry, is looking for the right person to take the lead in promoting the use of structural steel in Washington, Oregon, Northern California, Idaho, Montana and Alaska. Your success will depend on your ability in developing and maintaining relationships with key influencers, pursuing and influencing projects, working with owners and architects, making presentations, conducting seminars, assisting structural steel fabricators with promotional and business development programs and serving on key industry committees. The ideal candidate will be a civil or structural engineer with a minimum of five years experience in building design, construction and/or fabrication and a passion for consultative marketing. Strong communication and computer skills are a must.

To submit your resume for consideration and request a full description of this position, please contact John Cross, Vice President, AISC Marketing LLC at cross@aisc.org. e/0/e

# EXHIBIT AT NASCC: THE STEEL CONFERENCE

April 18-20, 2007 • New Orleans, LA

Join over **130** other exhibitors at **the** premier event for more than **3,000** structural engineers, steel fabricators, erectors, detailers, educators, and others involved in the design and construction of structural steel!

> Contact: Renae Gurthet, RG Enterprises telephone: 231.995.0637 cell: 231.631.4614 e-mail: rgurthet@rgenterprises.us.com